**Date:**08/10/2015  
**To:** kate\_mason@scrassociates.com  
**From:** jesse\_baker@scrassociates.com  
**Subject:** Course fee discounts

Hi Kate,

Here's another development: I spoke to Jill Martin and Amy Hawkins today, and I learned that we'll offer various discounts on training course fees. The idea is that students can receive one or more discounts if they register for multiple courses or are employed by SCR’s corporate clients. Jill and Amy have three specific rules in mind:

All students will be eligible for a discount when they enroll for a second course. Let's call that discount rate A.

Whether or not they register for multiple courses, any student who currently is employed by one of SCR's corporate clients will be eligible for a discount. Let's call that discount rate B.

From time to time, Amy Hawkins, as client service representative, will waive the employment requirement for discount B. Amy plans to use that discount as a marketing tool.

When you develop process descriptions for TIMS, remember to include a logical model that represents those rules. I’d like to see both an initial decision table that shows all possibilities and a simplified version. Also, please include a decision tree. Thanks.

Jesse Baker